

*Introduction to
the Hotels &
Hospitality
Analyst
Development
Programme*





Introduction to the scheme

JLL is committed to growing and shaping the future of the real estate world. Our activities influence the people, companies and markets we work with on a day-to-day basis. With a culture promoting on-going development and unrivalled 'on the job' experiences from the start, JLL can offer you a career which will position you at the forefront of property.

The JLL Hotels & Hospitality Analyst Programme is a structured plan that creates a clear learning and development path for analysts. During the course of the programme, you will work within different parts of the team, learning critical skills required for each discipline whilst building on your individual personal development competencies.

How does the programme work?

Over your training period (typically 2 years), you will benefit from placements in different business lines with the Hotels & Hospitality team. These four key business lines are: Valuation & Feasibility, Asset Management, Operator Selection and Transactions.

The training offered to you is largely business specific 'on the job' training, supplemented by targeted hotel specific training sessions as well as more generic training sessions offered by JLL.



What qualifications do you need?

- 1-2 years hospitality-industry specific work experience in hotel real estate and research with strong writing, financial analysis and analytical background (including internships)
- BA/BSc degree in Business Finance, Statistics, Hotel Administration and/or Real Estate Finance
- Demonstrated analytical and quantitative skills, including strong Excel modelling abilities
- Strong oral and written communication skills
- Good knowledge of financial modelling and underwriting logistics of hospitality-related real estate investments
- Detail-oriented, well-organised and able to work on multiple tasks simultaneously
- Able to plan own work priorities and demonstrate initiative
- Keen understanding and awareness of cross-cultural sensitivity
- Ability to work independently while also maintaining rapport with the team
- Proficiency in Word, PowerPoint and Excel

When can you apply?

- We will be taking applications for the JLL Hotels & Hospitality Analyst Programme throughout the year.
- Please send a CV and Covering Letter to katleen.vandenbrande@eu.jll.com

Where will I be based?

- Opportunities exist across our EMEA offices including the UK, France, Germany, Ireland, Italy, Spain and Dubai.



What is it like to work here?

JLL is a financial and professional services firm specialising in commercial real estate services and investment management. We create value for companies and institutions that invest in and use real estate. 52,700 JLL employees across 200 corporate offices worldwide serve the local, regional and global real estate needs of corporates and investors in more than 75 countries. We advise and act for clients on every type of real estate including offices, industrial, logistics, retail, leisure, hotels, hospitality, residential and mixed-use developments.

JLL is a public company whose leaders are committed to creating value for our clients and shareholders. We've been building relationships and expanding our global footprint since our 1783 founding in London. Our experts have redefined the industry and changed the way organisations look at real estate.

Keeping you connected

We understand that our employees need to stay connected with their colleagues, their clients and their own lives. Providing the latest technology enables more flexible working whether it's from one of our 200 corporate offices worldwide, from home or a wireless hotspot.

Diversity, Ethics & Awards

As a global business, JLL is committed to fostering an environment that celebrates the richness of our differences and reflects the diverse world in which we all live and work. We seek to recruit a diverse workforce, develop and promote exceptional talent and embrace the varied experiences of our employees.

For the sixth consecutive year, JLL has been named to the Ethisphere Institute's *World's Most Ethical Companies* list, which recognises companies for their commitment to ethical business practices that are linked to performance and profitability. The list is comprised of 100 companies in more than 100 countries and 36 industries, selected from a record number of nominations from thousands of companies. What's more, JLL has been given many awards over recent years across EMEA including Top Real Estate Employer and the Best Workplace Award.

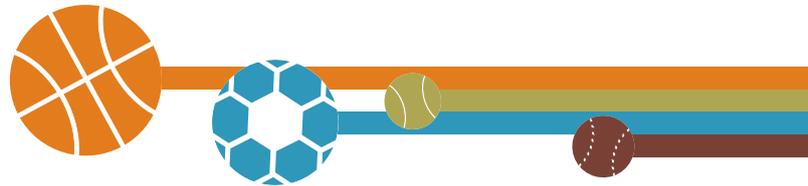
It's not all work

We provide our employees with the opportunity through our volunteering programme to add real value to the communities in which they operate and to support a wide range of charitable organisations ensuring we can all make a difference.

Our global internal sustainability programme, ACT for A Cleaner Tomorrow, helps to ensure everyone can play their part in reducing our environmental footprint and making sustainable choices on office supplies and other resources. We publish our annual carbon footprint and a wide range of other measures, targets and achievements in our annual global Corporate Social Responsibility report.

At JLL it's not all about work. There are many opportunities for employees to get involved in social and sporting activities and to meet and mix with their colleagues through quiz nights, social events and inter-departmental challenges.

We strive to be the best in our industry on every level and our sporting achievements are no different. There are several sports teams and clubs which enable you to get involved with both internal and external league and cup tournaments. Regular activities include football, netball, rugby, squash, tennis, cricket, softball, hockey and running.



Who can you contact for more information?



Katleen Van den Brande

Vice President, Pan EMEA Advisory

katleen.vandenbrande@eu.jll.com

+44 (0)20 7399 5941

www.jll.eu

COPYRIGHT © JONES LANG LASALLE IP, INC. 2014.

This publication is the sole property of Jones Lang LaSalle IP, Inc. and must not be copied, reproduced or transmitted in any form or by any means, either in whole or in part, without the prior written consent of Jones Lang LaSalle IP, Inc.

